



Key Account Manager Fertilizer Industry (m/w/d)

Consultancy work and sales belong together for you? You love it when your expertise bears fruit? An important European manufacturer of additives and basic materials for the fertilizer industry is looking for a goal-oriented team player to further develop the B2B business in Northern and Eastern Europe. Are you interested? Then please contact us!

What you can expect:

- Technical advice and distribution of the sustainable product portfolio
- Further development of the successful customer base in the fertilizer industry
- Cooperation with associations and advisory organizations
- Opening up new markets and supporting product development with the global team
- Development and implementation of business plans
- Budget and forecast planning
- An interesting international assignment
- Home office and frequent travelling

What is required:

- Degree in agricultural sciences
- First experiences as a key account manager
- Expertise in sales and consulting for products requiring agronomic explanation such as fertilizers or biostimulants
- At least 5 years of sales experience in the agribusiness
- Ability to work in international teams
- Open communicative personality
- Strong organizational skills
- High level of self-motivation
- Fluency in German and English

Interested? – Just call: • Heinrich Wilhelm • Tel. +49 175 352 919 5
or send your application to •
heinrich.wilhelm@agriassociates.de • www.agriassociates.de



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Rely on our agricultural and human resources expertise.