



International Key Account Manager Farm Machinery (m/f/d)

Do you have a passion for complex capital goods, a detailed understanding of technical aspects, and a desire to actively shape the Western European market? At our client, you will assume responsibility for demanding key accounts both domestically and internationally – with significant creative freedom and a direct impact on the company's success.

What you can expect:

- Technical consulting & support for existing & new customer
- Maintaining and expanding customer relationships in Western Europe
- Actively acquiring new customers and developing new market segments
- Preparing and following up on offers until contract conclusion
- Market and competition analyses to identify trends and opportunities
- Representing the company at international trade fairs and industry meetings

What is required:

- Technical or commercial training or university degree
- Several years of experience in technical sales of capital goods
- Strong customer focus, decisive and assertive
- Confident manner, even at management level
- Entrepreneurial thinking and ability to work in a team
- Fluent German and English, other languages an advantage
- Willingness to travel extensively

**Interested? – Just call: • Dr. Tobias Wronka • Tel. +49 151 122 631 33
or send your application to •
tobias.wronka@agriassociates.de • www.agriassociates.de**



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Rely on our agricultural and human resources expertise.