

Be on the hop? We need you!

*Shape your future
– We support you
– Confidentiality guaranteed*

Territory Manager Northwestern Europe – Farm Machinery (m/f/d)

Our client is market leader in Europe for innovative farm machinery equipment and provides a broad portfolio of automated solutions to different agricultural customer segments. To capitalize the excellent growth perspectives in Northwestern Germany, Scandinavia, the BeNeLux and the UK, an experienced sales manager is needed. – Interested? – Just call or email us.

What you can expect:

- Sales responsibility for innovative farming solutions
- Customer and dealer acquisition
- Develop the national sales network
- Define and execute dealer action plans
- Teamwork with customer support specialists
- Perform regular market and competition analysis
- Support R&D department to develop regionally adapted solutions
- Represent the company at national trade shows and events
- Attractive salary, company car and benefits
- Working from home

What is required:

- Bachelor degree in agriculture or equivalent education
- Agronomic experience
- Knowledge of the ag equipment industry
- Experience in developing new markets and product launches
- Passion for innovative equipment solutions
- 5+ years of proven sales performance
- High level of self-motivation and resilience
- Efficient project management to develop sales and service structure
- Communication and presentation skills
- Team player with pioneering spirit
- Customer service mentality

Reference No. 332216102

**Interested? – Just call or send resume: Tobias Wronka • Tel. +49 151 122 631 33
or send your application to • tobias.wronka@agriassociates.de
www.agriassociates.de**

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