



European Territory Manager – Farm Machinery (m/f/d)

Do you have what it takes to develop the sales of farm machinery products in Europe? Our client is a manufacturer of high-quality agricultural and landscape equipment. To further strengthen the presence in Europe and to develop our European distributors, an enthusiastic sales professional is wanted. – Interested? – Just call us.

What you can expect:

- Full sales responsibility
- Develop and optimize the distribution network
- Implement marketing and incentive programs
- Support regional events and fairs
- Forecasting and appropriate management of the inventory
- Monitor market dynamics and competitive trends
- Regular reporting to regional leadership
- Attractive salary
- Office in the Netherlands

What is required:

- Bachelor's degree in agriculture or engineering
- Agricultural expertise
- Minimum 10 years in sales of farm machinery
- Demonstrated sales experience in European markets
- Strong communicator and networker
- Self-motivated and highly results-oriented sales professional
- Customer focus mentality
- Frequent travelling in Europe
- English, additional languages a plus

Interested? – Just call: • Dr. Tobias Wronka • Tel. +49 151 122 631 33
or send your application to •
tobias.wronka@agriassociates.de • www.agriassociates.de



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Rely on our agricultural and human resources expertise.